

Achates Power Establishes Expert Business Development Team to Support Global Growth

New structure to drive global sales and marketing strategy of fuel-efficient engines

DETROIT, Sept. 4, 2019 - [Achates Power, Inc.](#), the leading developer of opposed-piston internal combustion engines, today announced a new business development team of experienced industry executives who will support the Company's global growth strategies.

Founded in 2004 with the mission to build cleaner, more efficient engines, Achates Power is poised to continuing its research, development and testing phases with current and new customers and to take the next step in putting them on the road and provide consumers with fuel economy gains.

Achates Power's new business development team is expected to serve as a catalyst for the company as it markets its engines to manufacturers of commercial and passenger vehicles. The team, assembled in recent months, is led by Achates Executive Vice President of Business Development Larry Fromm and develops a strong global business development presence supported by an application engineering team. The team includes:

- Dan Davis, regional vice president for North America
- Chris Gross, application engineer
- Bruno Linsolas, regional vice president for Europe
- Hidetoshi Mishina, regional vice president for Japan
- Abhishek Sahasrabudhe, business development director for India
- Dr. Ashwin Salvi, director of application engineering
- Hanyun Yang, regional vice president for China
- Huateng Yang, application engineer

"We are extremely fortunate to have a strong, experienced roster of talent with the ability to set aggressive goals for Achates Power's strategic growth," Fromm said. "The business development team is the front line of a company-wide effort to engage and support further capabilities and opportunities for customers across the globe."

Davis was appointed regional vice president for North America position after serving in executive-level positions at Cummins. Most recently, he served as a consultant to Cummins as an operating partner at AR2 LLC.

Gross gains account support responsibility in Europe and will maintains his role in the development department as a development engineer.

Linsolas joined Achates Power in June as the regional vice president for Europe. Previously, he was executive vice president of purchasing for Volvo Powertrain. He also is a founding

member of the Achates Power Industry Advisory Board in 2013, an internal team of automotive experts utilized for innovations.

Mishina is the regional vice president for Japan. Previously, Mishina held a long tenure at Isuzu where was president of the Isuzu Manufacturing Services of America and as a counselor for company-wide quality management activity for Isuzu.

Sahasrabudhe is the director of business development for India. In addition to the business development role, Sahasrabudhe manages all of Achates Power projects in India.

Salvi is the director of application engineering at Achates Power. His responsibilities include management of technical engagement for accounts in the Americas and Japan, working alongside business development team members Davis and Mishina.

Hanyun Yang has been responsible for business development in China since 2014, he maintains this role in the organization.

Huateng Yang supports customer accounts in China in his role as application engineer.

“Achates Power has continued to make strides in reaching strategic growth goals with the commitment to new business development approaches,” Fromm said. “With these new executives and robust structure in place, we expect Achates Power will be able to develop a robust product deployment pipeline.”

About Achates Power, Inc.

Achates Power, Inc. was founded in 2004 with the mission to build cleaner, more efficient engines. The San Diego-based company has an experienced staff of engineers and scientists focused on applying their proven technical know-how and expertise, coupled with the industry’s leading-edge testing, simulation and analysis tools. It is backed by top private equity firms Sequoia Capital Partners, RockPort Capital Partners, Madrone Capital Partners, InterWest Partners and Triangle Peak Partners. For more information, visit www.achatespower.com.

###

Media Contact

Andrew Schreck

Achates Power

+1 858.535.9920 x 340

schreck@achatespower.com